

JINN STUDIOS LLC — CONSOLIDATED FINANCIAL MODEL

The Jinn (Title 1) | \$9.99 price point | Built on Phase 1 Business Plan logic

Version	1.0 — supersedes Financials.xlsx, Financials V1.1, Financials 2.0, Jinn_Studios_Financials_3_0, ONE-PAGE FINANCIAL SUMMARY
Prepared	August 2026
Entity	Jinn Studios LLC, Sharjah Media City Free Zone (Shams), Sharjah, UAE. Formation No. 2543106

COLOUR KEY

Blue text	Hardcoded input or scenario lever — edit these
Black text	Formula — do not overwrite
Green text	Link to another sheet in this workbook
Yellow fill	Key assumption requiring founder sign-off

WHAT CHANGED FROM PRIOR MODELS

1	Price standardised at \$9.99 base / \$6.99 DLC / \$3.99 soundtrack, per Phase 1 Business Plan. The \$29.99 variant is retired.
2	Platform audiences are NOT summed. Prior model added PSN + Xbox + Steam MAU to reach 397M in Year 3. Those pools overlap heavily; premium buyers own multiple platforms. Year 2 and 3 units are now modelled as growth multiples off a Year 1 base, not as penetration of an inflated audience.
3	Years 2 and 3 now carry real team cost. Prior model showed \$0 development cost after Year 1, producing a 96.6% EBITDA margin. A studio that spends nothing on its team in Years 2-3 is not a going concern.
4	Three scenarios replace a single point forecast. Base case is deliberately below the prior model.
5	Break-even is stated in units, not asserted. See Scenarios tab.

SOURCES

Cost basis	Cost Breakdown tab, carried unchanged from Jinn_Studios_Financials_3_0.xlsx (Year 1 total \$603,550)
Platform fee	30% standard storefront revenue share — PlayStation Store, Xbox, Steam
PSN MAU	119M as of Sept 2024. Source: Sony Q2 FY2025 earnings
Unit comps	Hollow Knight ~250K Year 1 Steam; Hades ~300K Early Access Year 1; Dead Cells ~500K Year 1
DLC attach	Industry range 15-25% for single-player premium. Model uses 10% Year 1, 25% Years 2-3

REMOVED FROM PRIOR MODELS

Reddit thread and Grokipedia citations for DLC attach rates — not admissible in a data room. Replaced with Newzoo range and named title comps.

ASSUMPTIONS

A. PRICING (USD)		Source / rationale		
Base game — retail price	\$9.99	Phase 1 Business Plan. Conversion-first pricing for unknown IP from an unknown studio.		
Story DLC — retail price	\$6.99	Phase 1 Business Plan.		
Soundtrack — retail price	\$3.99	Phase 1 Business Plan. Two soundtracks already produced and published.		
Platform revenue share	30.0%	Standard storefront fee — PlayStation Store, Xbox, Steam.		
Net revenue per base game unit	\$6.99	Developer net after platform fee.		
Net revenue per DLC unit	\$4.89			
Net revenue per soundtrack unit	\$2.79			
B. ATTACH RATES				
	Year 1	Year 2	Year 3	
DLC attach — % of base game buyers	10.0%	25.0%	25.0%	Industry range 15-25% for single-player premium (Newzoo). Year 1 held at 10% for an unknown IP; 25% thereafter as the audience matures.
Soundtrack attach — % of base game buyers	5.0%	7.0%	7.0%	Dual English/Urdu soundtrack carries a cultural premium in diaspora markets.
C. PLATFORM SEQUENCE				
Year 1	PlayStation 5 only			
Year 2	+ Xbox Series X S			
Year 3	+ PC (Steam / Epic)			
Note	Platform expansion widens reach across a LARGELY OVERLAPPING premium player base. Audiences are not additive. Unit growth is therefore modelled as a multiple off the Year 1 base, not as penetration of a summed MAU pool.			

COST STRUCTURE

Category	Year 1	Year 2	Year 3	Notes
Core development team	\$344,350	\$180,000	\$198,000	Year 1 carried from prior cost breakdown (7 roles). Years 2-3 reflect a RETAINED core team on DLC and Title 2 pre-production. Prior model showed \$0 here, which is not a going concern.
Art, characters, environments	\$95,400	-	-	One-time production assets. 60-70% reusable across franchise titles.
Technology, tools, hardware	\$40,900	\$12,000	\$13,000	UE5, Maya, Houdini, MotionBuilder, Perforce, workstations. Years 2-3 are licence renewals only.
Voice acting and music	\$27,250	\$25,000	\$27,000	Year 1 full English + Urdu dual track. Years 2-3 cover DLC dialogue.
DLC and content production	-	\$60,000	\$66,000	Story DLC episodes. No cost in Year 1 (base game only).
Marketing and launch	\$68,150	\$74,965	\$82,462	Year 1 launch campaign. 10% YoY growth for sustaining marketing and DLC promotion.
Legal, admin, overheads	\$27,500	\$30,250	\$33,275	Shams licence renewal, facility, contracts, IP registration, accounting. 10% YoY.
TOTAL COST	\$603,550	\$382,215	\$419,737	

Year 1 total is unchanged from the prior cost breakdown (\$603,550) so the production budget remains directly comparable to the existing pitch materials.

UNIT SCENARIOS AND BREAK-EVEN

Base game units sold	Year 1	Year 2	Year 3	3-yr total	Rationale
Conservative	100,000	175,000	250,000	525,000	Below every named comp. Assumes no platform featuring, no publisher, limited press. This is the downside the company must survive.
Base	250,000	450,000	700,000	1,400,000	In line with Hollow Knight (~250K Year 1 Steam) and Hades (~300K Early Access Year 1). Growth from Xbox in Year 2 and PC in Year 3 plus storefront long tail.
Upside	500,000	900,000	1,500,000	2,900,000	Requires platform featuring or a publishing partner. Treated as upside, not as a requirement for success.

ACTIVE SCENARIO

Base

Type Conservative, Base, or Upside. The Projections tab reads from this cell.

BREAK-EVEN ANALYSIS		
Year 1 production cost	\$603,550	
Net revenue per base game unit	\$6.99	
BREAK-EVEN — base game units	86,308	Units required to recover full Year 1 production cost from base game sales alone, before any DLC or soundtrack revenue.
Break-even as % of PSN monthly active users	0.07%	PSN MAU 119M (Sony Q2 FY2025). Context only — not a penetration forecast.

3-YEAR PROJECTIONS

Driven by the ACTIVE SCENARIO cell on the Scenarios tab.

	Year 1	Year 2	Year 3	3-yr total
UNITS				
Base game units	250,000	450,000	700,000	1,400,000
DLC units	25,000	112,500	175,000	312,500
Soundtrack units	12,500	31,500	49,000	93,000
NET REVENUE (after platform fees)				
Base game revenue	\$1,748,250	\$3,146,850	\$4,895,100	\$9,790,200
DLC revenue	\$122,325	\$550,463	\$856,275	\$1,529,063
Soundtrack revenue	\$34,913	\$87,980	\$136,857	\$259,749
TOTAL NET REVENUE	\$1,905,488	\$3,785,292	\$5,888,232	\$11,579,012
COSTS				
Total production and operating cost	\$603,550	\$382,215	\$419,737	\$1,405,502
EBITDA	\$1,301,938	\$3,403,077	\$5,468,495	\$10,173,510
EBITDA margin	68.3%	89.9%	92.9%	87.9%
Cumulative EBITDA	\$1,301,938	\$4,705,015	\$10,173,510	
RETURN ON \$600K PRE-SEED				
Pre-seed raise	\$600,000			
3-year cumulative EBITDA	\$10,173,510			
Gross multiple on invested capital	17.0x			

Company-level, pre-dilution. Investor return depends on ownership at conversion.

NOTE ON YEAR 2-3 EBITDA MARGIN

Years 2-3 show high EBITDA margins because this model covers Title 1 (The Jinn) only. Development cost for Title 2 and Title 3 is NOT charged here - those are separate capital allocation decisions, not a cost of running The Jinn. A reader should treat Year 2-3 EBITDA as cash available for reinvestment into the portfolio, not as distributable profit. Post-launch costs for a premium non-live-service title are genuinely low: no servers, no live-ops team, no content cadence obligation.